



Genome-Based Diagnostics

MBV Enhanced

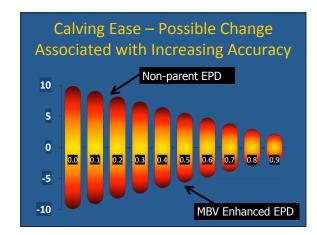
- Traits EPDs & MBVs
 - CED, CEM
 - BW, WW, YW, MW
 - MA, HP, SC, ST, ME
 - DOC
 - CW, REA, FAT, MARB

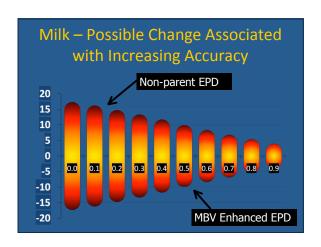
MBV Enabled

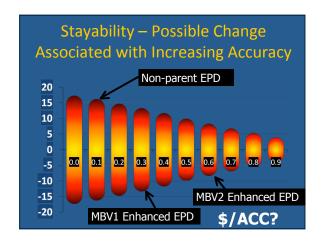
- Traits MBVs
 - Feed Utilization
 - Animal Health
 - Tenderness
 - Beef Healthfulness
 - Adaptability
 - Cow Fertility and Productivity

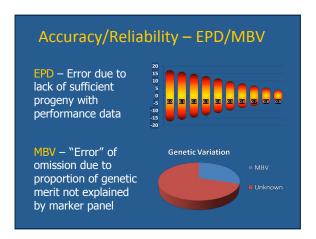


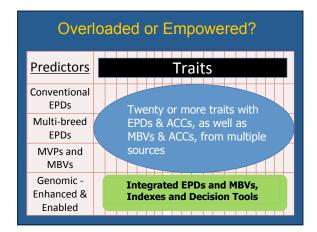












"Leaders groove on ambiguity" "...The next five years are going to be an economic roller-coaster ride. That means that business leaders are going to be challenged repeatedly not

roller-coaster ride. That means that business leaders are going to be challenged repeatedly not just to make fact-based decisions, but also to make some sense out of all of the conflicting and hard-to-detect signals that come through the fog and the noise. Leaders are the ones who can handle gobs and gobs of ambiguity."

Tom Peters

...but do breeders?

Breed & Breeder Adaptation to MBV Enabled ERTs - (Non-EPD traits)

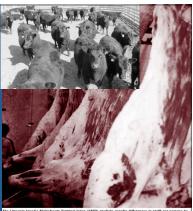
MBVs – EPDs – Indexes <u>and</u> Decision Support

- Feed Utilization
- Animal Health
- Palatability
- Beef Healthfulness
- Adaptability
- Cow Fertility and Productivity

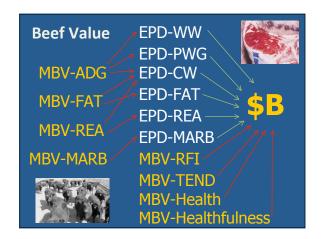


Beef Value (\$B)

- Predicts
 differences in
 dollars per
 head from
 genetics for:
 - Growth (PWG)
 - Carcass value
 - Yield gradeMarbling
- Assumptions



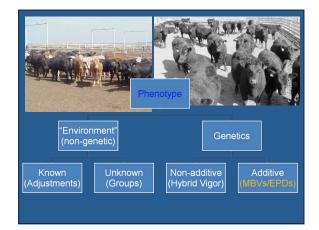
The Limousin breed's Mainstream Terminal Index (\$MTI) predicts genetic differences in profit per carcas combining the potential for and value of postweaning growth, quality grade and yield.



Breed & Breeder Adaptation to MBV Enabled ERTs

- MBV efficacy, reliability
 - Validation
 - Assessment
- MBV economics
- Value proposition
- MBVs for threshold traitsDiminishing returns









Price - Seedstock

- Recording cow enrollments, registrations, A.I. service certificates, ultrasound scanning and ownership transfers - \$30 to \$50
- Traditional testing parentage verification, simple recessive traits such as color, polled and/or one or more defects - \$30 to \$50
- Genomics tests for other traits \$50 to \$100?
- \$150 to over \$200 per head for recording and testing





