



Genetic Evaluation and Selection: Lost opportunities for improving profit

R. Mark Enns
Colorado State University

The mission of BIF

- ▶ **Uniformity**
 - To work for establishment of accurate and uniform procedures for measuring, recording and assessing data concerning the performance of beef cattle....
- ▶ **Development**
 - To assist member organizations ...in developing their individual beef improvement and quality management programs
- ▶ **Cooperation**
 - To develop cooperation among all segments of the beef industry in the compilation and utilization of performance records to improve efficiency, profitability and sustainability of beef production
- ▶ **Education**
 - To encourage the Federations' membership organizations to develop education programs emphasizing the use and interpretation of performance data....in improving the efficiency, profitability and sustainability of beef production
- ▶ **Confidence**
 - To develop the increased confidence of the beef industry in the economic potential available from performance measurement and assessment

For today

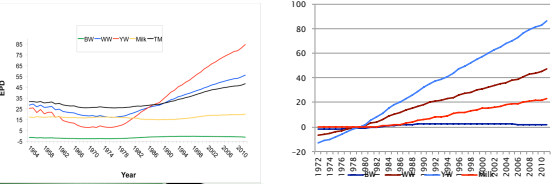
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 - To develop cooperation among all segments of the beef industry in the compilation and utilization of performance records to improve efficiency, profitability and sustainability of beef production.
- ▶ **Confidence**
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Overview

- ▶ Beef industry has historically adopted technology
 - EPD
 - Ultrasound
- ▶ Key areas where we have been slow to adopt available technology

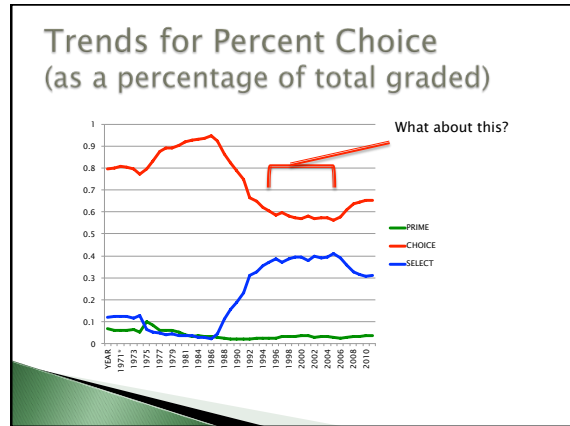
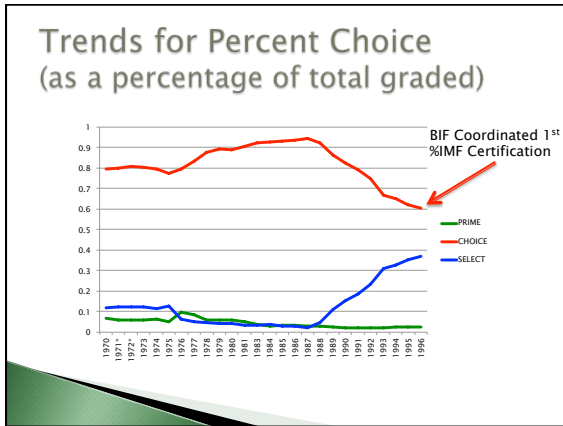
Adoption of EPD

- ▶ EPD delivered to the industry for "wide" use in the late 1970's/early 1980's
- ▶ The result since has been rapid change in the genetic merit of the beef animal

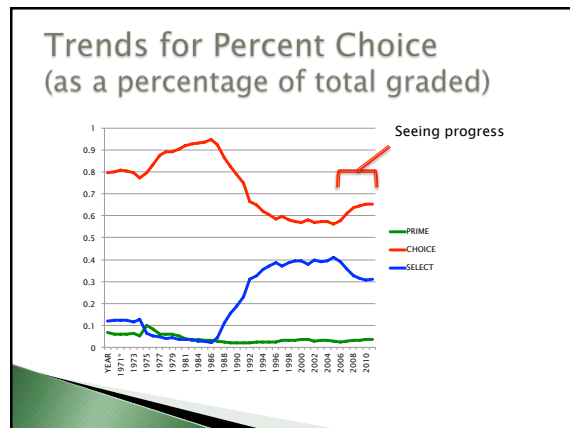


Use of ultrasound

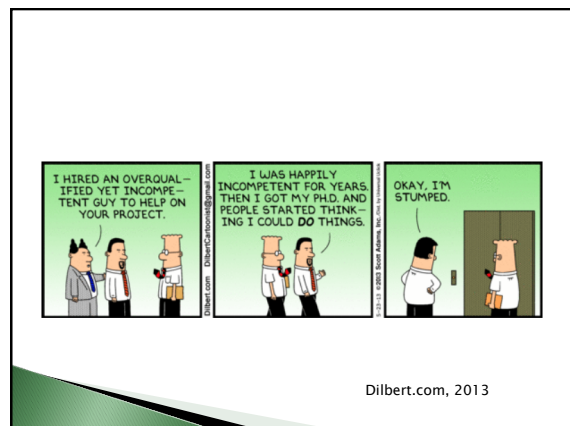
- ▶ Pregnancy diagnosis
- ▶ Carcass
 - ▶ First Certification for REA and FT in January 1989 using BIF-developed guidelines
 - ▶ Early 1990's BIF certifications through universities offered more certifications
 - ▶ First certification for %IMF conducted in 1996
 - ▶ Annual Proficiency Testing and Certification Committee established in 2001
 - ▶ Name changed to Ultrasound Guidelines Council in 2003



- ### BIF role
- ▶ In 2006 at BIF Annual Meeting, Dr. Dan Moser
 - "Why haven't we seen an improvement in quality grade? A Genetic improvement perspective"
 - ▶ A number of factors involved
 - Time to achieve high accuracy (US or carcass)
 - Long generation interval and genetic lag



So what are we leaving on the table?



What technologies are available for implementation now?

- ▶ Key areas:
 - ▶ Feed utilization
 - ▶ New trait development resulting from whole herd reporting
 - Fertility/Longevity
 - Heifer, Cow, Bull
 - ▶ Vertical data capture
 - ▶ DNA technologies for early-life selection decisions with improved accuracy

Feed utilization

- ▶ Technology for measuring feed intake is well proven
- ▶ Genetic relationships with other traits are increasingly well estimated
- ▶ Potential savings:
 - EPD for dry matter intake ranged from -2.9 lb/day to 2.4 lb/day
 - 150 days on feed
 - >\$75/head

Feed utilization

- ▶ Needs implementation and use in a multiple trait setting!
- ▶ A technology that is available now.
- ▶ Needs to be more than phenotypic information for marketing—EPD
- ▶ Data is being collected and there is potential for considerably more data for feedlot systems
- ▶ Need more work on the cow side of feed utilization

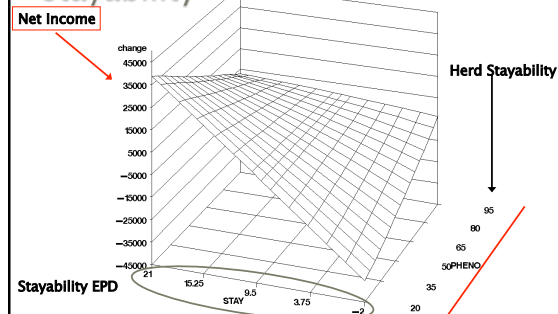
Fertility/Longevity: The tools

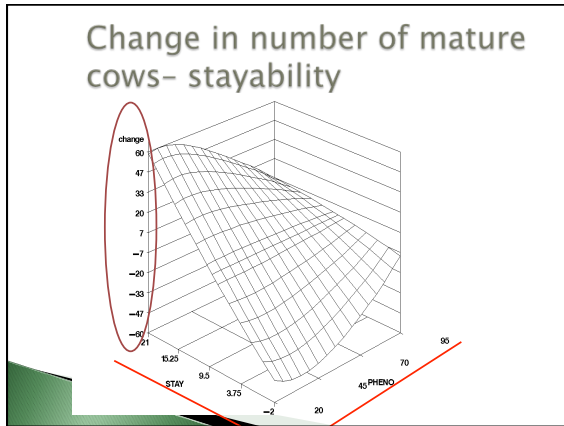
- ▶ Most associations have whole-herd reporting programs
- ▶ Let's use the data!
- ▶ Stayability
 - Technology proven
 - Good evaluation requirements
 - Best data includes culling reasons
 - Not a perfect evaluation
 - Time required for high accuracy
 - Failure to credit cows surviving past 6 years of age
 - Alternatives?

How important is reproductive ability?

- ▶ The largest contributor to profitability of the cow/calf operation.
 - Ponzoni and Newman, 1989; Melton, 1995
- 2:1:1 Reproduction : Growth : End Product
 - Weaber cited today

Change in net income (\$) per 1000 base cow herd -- stayability





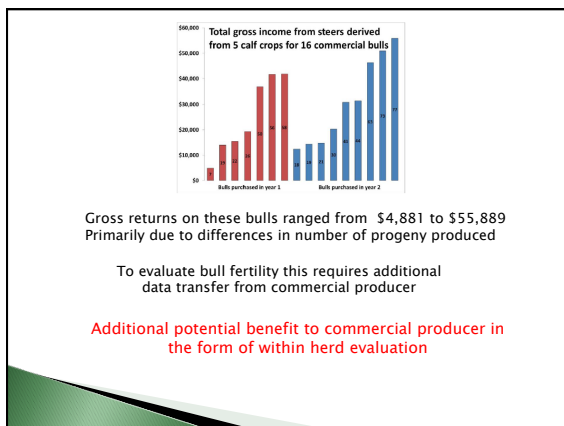
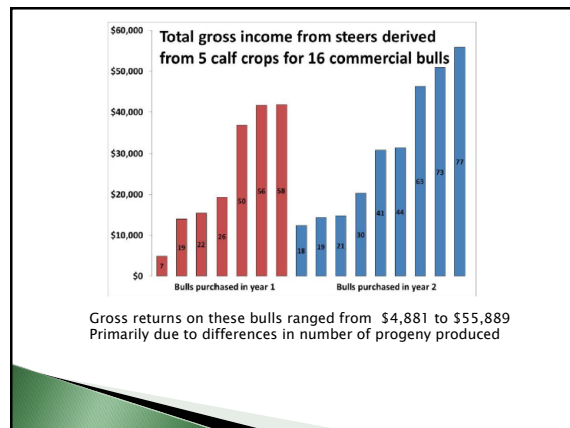
Female Fertility/Longevity

- ▶ An important contributor to profit
- ▶ How do daughters perform in a commercial operation?
 - Goals of the seedstock breeder and the commercial cow/calf operator are different
 - Commercial information has value
 - Pig industry uses commercial data
- ▶ In the meantime we have the technology (and data) to evaluate fertility/longevity from the seedstock perspective

Bull fertility

A. Van Eenennaam from "Commercial Ranch Project"

- ▶ DNA technologies are readily available for parentage identification
- ▶ Multi-sire pastures in a commercial operation
- ▶ 2 groups of yearling bulls purchased in succeeding years



What technologies are available for implementation now?

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 - ▶ Feed utilization
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 - Fertility/Longevity
 - Heifer, Cow, Bull
 - ▶ **Vertical data capture would greatly increase our accuracy of selection and ability to evaluate new economically relevant traits**

Improving accuracy of selection

- ▶ Factors influencing rate of genetic progress
 - Genetic variability
 - Generation interval
 - Selection intensity
 - Accuracy of selection

Vertical data capture

- ▶ Increased data “pass-back” from the commercial sector (cow/calf, feedlot, etc) to the seedstock sector with the goal of genetic improvement.
 - Commercial Ranch Project (Van Eenennaam, et al) model could result in EPD for genetic evaluation of commercial herds (www.nbcec.org)
 - Combined with data pass-back would improve accuracy of selection in seedstock herds

The argument is often “too hard” to get data pass back

Vertical data capture

- ▶ Walmart
 - From 1993 to 2001 Walmart grew from \$1 billion in business each week to \$1 billion every 36 hours
 - In 2011, \$1.22 billion worth of merchandise every day.
 - System requires extensive data tracking and supply chain management
 - Use RFIDs that can be scanned from a distance and smart tags
- ▶ They share data with their partners

Arkansas Business, 2012

Beef cattle industry

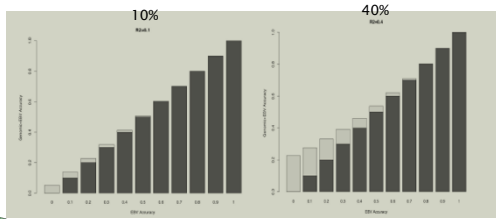
- ▶ Pass-through of data would increase our ability to select superior animals
- ▶ Enable considerable new trait development
 - Ability to select for improved animal health

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DNA technologies

- ▶ Serve to increase accuracy at younger ages than previously possible



Spanglar,

DNA marker technologies

- ▶ The marker panels are predictive
 - Add varying levels of accuracy but they work
 - What is the value of increased accuracy?
 - A little harder to quantify from a profit standpoint
- ▶ Provides opportunities for both the seedstock and commercial breeders

The key areas

- ▶ Use of data collected
 - Cow longevity
 - Feed utilization
 - Economic selection indexes
- ▶ Increased accuracy with DNA marker technologies
- ▶ Improved transfer of data between sectors
 - Value-added/branded programs likely provide a starting point
 - Other technologies not addressed:
 - Sexed semen

Questions?

